

News Release
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Crown Partners Introduces Lotus Notes Connector 3.0

Crown Partners, LLC, today announced the release of Lotus Notes Connector 3.0, which fully integrates with the latest versions of IBM Lotus Notes, including versions 8.0 and 8.5.

Lotus Notes Connector 3.0 (LNC) makes it possible for employees to save Lotus Notes email and attachments directly to the EMC Documentum server with the same ease they would save files to their desktop. Praised by IT personnel, users, and managers alike, the 3.0 release features new functionality and benefits that are customer-driven. Not only does LNC sport a new, cleaner user interface, it is more configurable than ever before. Crown's Director of Software Products Division, Malcolm Bliss, said of Lotus Notes Connector 3.0, "It's easy to deploy and begin using, so companies experience higher productivity because of early adoption by users."

Bliss also talked about the feature most-requested by users—drag and drop functionality. "Drag-and-drop was something many requested in this release," commented Bliss. "We're pleased to introduce full support for drag-and-drop in Lotus Notes Connector 3.0," said Bliss, adding, "Users still have the option to point-and-click, too. They have the freedom to choose the method they find most convenient."

On the IT side, LNC takes advantage of the new Documentum Foundation Services (DFS) to eliminate low-level chattiness between LNC and the server. LNC communicates with the server using the same ports that users already use to access Documentum Webtop through their web browser. And, as always, LNC does not require installation on the Domino server.

Crown's co-founder, Richard Hearn, said of the new release, "It's a high-productivity tool for users because it's efficient and simple to use. And IT organizations will find it easy to install and deploy without interrupting day-to-day operations. Managers like LNC because their staff manages and controls emails in ways they need to, like finding emails, complying with company email retention policies, or putting them under the control of Documentum."

With simple, flexible integration between EMC Documentum and Lotus Notes, companies can apply their core business rules easily to vital electronic assets that pass through their email every day.

About Crown Partners

A leading provider of Enterprise Information Management (EIM) platform solutions, Crown Partners helps customers succeed by streamlining and simplifying information-intensive business processes. Crown provides Global 2000 companies with field-proven content management software products, quality professional services, and educational resources that optimize performance of the world's leading platforms. For more information about Crown Partners and award-winning Lotus Notes Connector, contact Kathryn Kendell, Vice President of Marketing and Alliances at 937-723-2333 or kkendell@crownpartners.com.